

Strategic Sourcing And Category Management Lessons Learned At Ikea

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Strategic Sourcing And Category Management

Strategic Sourcing & Category Management: The Basics

OFPP Strategic Sourcing Strategic Sourcing (OFPP) A structured and collaborative process of analyzing an organization's spend and using the information to make business decisions about acquiring commodities and services more efficiently and effectively

MPPM Chapter 3 Strategic Sourcing and Category Management

CHAPTER 3 Strategic Sourcing and Category Management 31 Strategic Sourcing Strategic sourcing is a procurement approach to drive excellent customer service and efficient use of taxpayers' money Unlike a transactional based purchasing approach that responds to a need by initiating a solicitation and executing a contract, a strategic sourcing

STRATEGIC CATEGORY MANAGEMENT - CIPS

strategic category management, market intelligence, analytics, value chain mapping, design for sourcing / Mfg, SRM, Contract Mgt, organizational design His category expertise includes Prof

Developing and Implementing a Strategic Sourcing Strategy

Strategic Sourcing Strategy CIPS has formulated positions on strategic sourcing as this is a key activity for purchasing and supply management professionals Traditionally, sourcing was considered to be the identification of new or potential suppliers This is of course still a fundamental aspect

of strategic sourcing but this practice

Advanced Category Management - CIPS

Strategic Sourcing (Category Management) A structured process that embeds the involvement of key stakeholders in the development of comprehensive sourcing strategies Technology Appropriate spend analysis, e-sourcing, e-procurement and e-SRM approaches for sourcing and procurement

Strategic Sourcing: A Step-By-Step Practical Model (Adobe ...

Strategic Sourcing: A Step -By-Step Practical Model Robert J Engel, Vice President -Project Services The Procurement Centre 713-623-0111 Ext 224; bengel@tpc-usacom 89th Annual International Supply Management Conference, April 2004 Abstract We hear and read a great deal of information in our Supply Chain profession about

Strategic Sourcing Manager Job Description

Strategic Sourcing Manager Job Description Position Summary Sourcing manager to be responsible for the company's end to end sourcing of products and services essential for our operations In addition, the individual will be responsible for all phases of sourcing that require the

Measuring Strategic Sourcing and Procurement Maturity ...

Measuring Strategic Sourcing and Procurement Maturity within Indirect Spend Marika Lindstrom, PhD can be determined through a five-step model that assesses company's category strategies One of the key elements of strategic sourcing is supplier management These KPI's are some examples of critical things to measure in a

Army Strategic Sourcing Program - GSA

Army Strategic Sourcing Program Briefing for the Federal Acquisition Training Symposium Ms Lafonda J Smalls OMB Category Management Leadership Council (CMLC) has broaden Strategic Sourcing and divided the federal marketplace into ten super categories of commonly

What is Strategic Sourcing? - University of Michigan

What is Strategic Sourcing? Definition: A systematic and fact-based approach for optimizing an organization's supply base and improving the overall value proposition What it is What it is NOT Focused on the Total Cost of Ownership (TCO) incorporating

STRATEGIC SOURCING DECISION MAKING

Strategic sourcing, being a part of procurement, is nowadays not just focused on costs savings but also on supporting the company in realizing its long-term goals In this way, strategic sourcing has become a critical part of strategic management that is focused on a company's sourcing decision making

Value-creating purchasing - Global management consulting

Supplier performance management LCC sourcing Total cost focus Category strategy approach Purchasing dimension Major gaps (> 1) Advanced category Management Challenge of the business system Managing the talent pool Knowledge and information management Strategic alignment Strategic value-chain impact Mindset & aspirations Internal performance mgmt

EAGLE Next Generation Program; Government Wide ...

VETS 2, as well as the National Institutes of Health's CIO-SP3 and CIO-SP3 Small Business into its Category Management and Strategic Sourcing portfolio Key Program Features • The EAGLE Next Gen IT Services portfolio focuses on core areas of spend; leverages expertise in those areas;

Power Positioning & Sourcing Portfolio Analysis

A Issues with Current Category Management and Strategic Sourcing Methodologies In the last 30 years the most commonly used methodology for undertaking category management and developing sourcing strategies has been Purchasing Portfolio Analysis (Kraljic, ...

Increasing value in supply chain and procurement

Category Opportunities, Strategic Sourcing Categories are profiled by spend, demand, value chain, and total cost of ownership Pricing and trends for each category are monitored & analyzed with key vendors being profiled Procurement activities are aligned with category strategy and penalties/disincentives are introduced to ensure compliance

OFFICE OF MANAGEMENT AND BUDGET WASHINGTON, D. C ...

executive office of the president office of management and budget washington, d c 20503 deputy director march 20, 2019 for management m-19-13

GAO-17-164, FEDERAL PROCUREMENT: Smarter Buying ...

FEDERAL PROCUREMENT Smarter Buying Initiatives Can Achieve Additional Savings, but Improved Oversight and Accountability Needed What GAO Found Why GAO Did This Study From fiscal year 2011 through 2015, federal agencies Each year, f reported spending almost \$2 billion through the Federal Strategic Sourcing Initiatives (FSSI) GAO reviewed

OFFICE OF STATE PROCUREMENT STRATEGIC SOURCING ...

Strategic Sourcing is a rigorous and disciplined approach to sourcing based on the recognition of the importance of spend category, accurate spend data, and using this ...

Category Management: Leveraging Common Contracts and ...

Each memo is being executed by interagency category teams The report to the President on Federal IT Modernization (December 2017) identifies several key action items that can be executed using category management strategies such as strategic sourcing, standardization, and consolidation Key Milestones